

BSE Scrip Code : 536264
NSE Symbol : TIGERLOGS



12th November 2025

To,
BSE Ltd.,
P J Tower, Dalal Street,
Mumbai 400001.

To,
National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai 400051

Subject: Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015.

Dear Sir,

Pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015 and all the other applicable provisions thereto, please find attached Investor Presentation for the quarter ended 30th September 2025.

Kindly take on record the above.

Thanking You

For Tiger Logistics (India) Limited

Vishal Saurav
Company Secretary & Compliance Officer



TIGER LOGISTICS (INDIA) LIMITED

Q2 & H1 FY26 INVESTOR PRESENTATION



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PRESENTATION CONTENT

1 Q2 & H1 FY26 Financials

2 Operational Overview

3 Growth Strategy

4 Corporate Profile

5 Historical Data



Commenting on the results, Mr. Harpreet Singh Malhotra, Chairman & MD of Tiger Logistics (India) Limited, said,

"The second quarter reflects strong and broad-based operational momentum. Q2 FY26 revenue grew 64.6% QoQ and 5.3% YoY, driven by a clear rebound in demand across all verticals. Operating efficiency strengthened meaningfully, with EBITDA rising 88.9% QoQ and margins improving to 6.6%. EBIT increased 81.0% QoQ and PAT rose 83.1% QoQ, supported by disciplined cost control and effective operating leverage. In H1, total income reached ₹27,474 lakh, up 3.6% YoY. EBITDA grew 22.0% YoY to ₹1,703 lakh, EBIT increased 15.5% YoY to ₹2,007 lakh, & PAT rose 9.6% YoY to ₹1,333 lakh, highlighting steady and improving profitability.

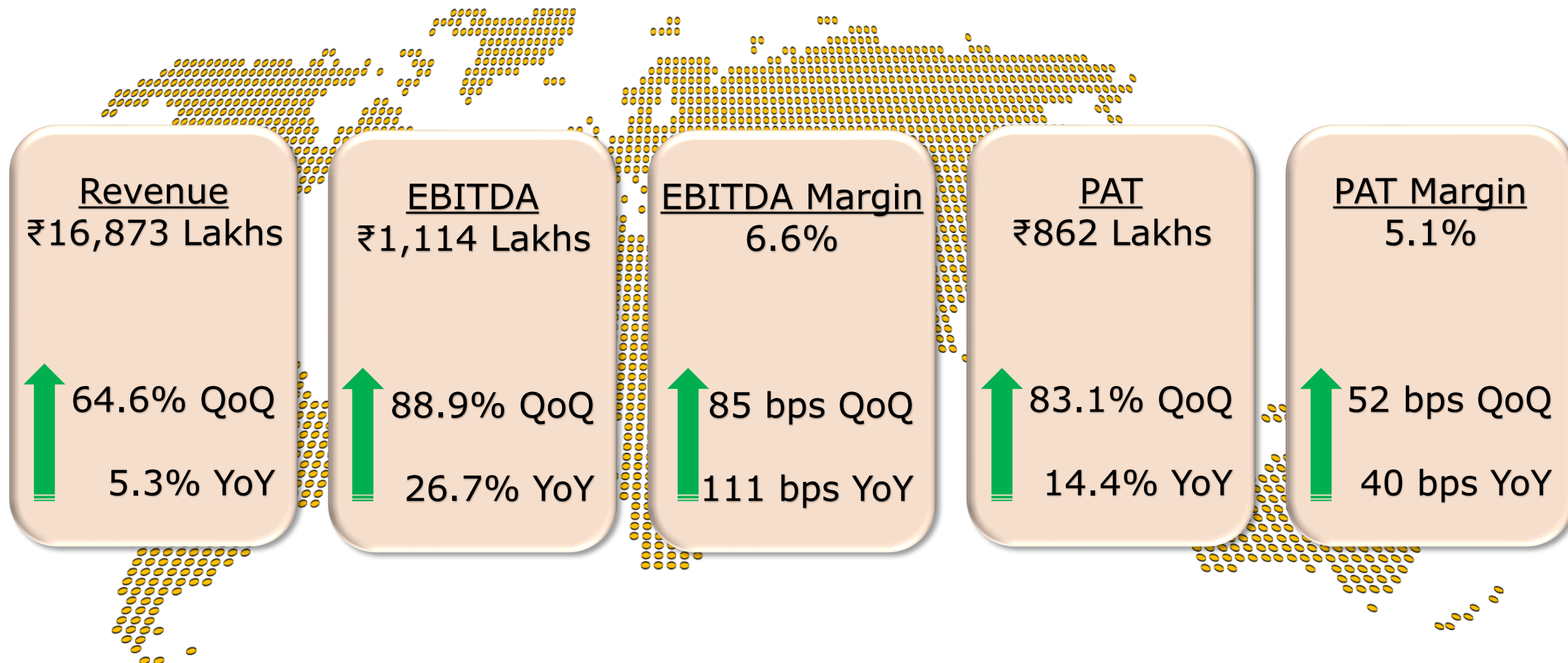
Looking ahead, sector fundamentals remain strongly favourable. Logistics activity continues to gain momentum, supported by rising fleet utilization and healthier goods movement. Improved monsoons and recent policy measures are expected to lift freight volumes further. Formalization of the sector is accelerating through stricter GST enforcement and mandatory e-invoicing, which is expanding opportunities for organized players. With a strengthened financial base in H1 FY26, the company is well-positioned to capitalize on this positive environment and deliver enhanced shareholder value in the coming quarters."

Q2 & H1 FY26 Financials

1 Q2 & H1 FY26 Financials

- ◆ Q2 FY26 Financial Performance
- ◆ H1 FY26 Financial Performance
- ◆ Volume Performance
- ◆ Income Statement
- ◆ Balance Sheet Statement

Q2 FY26 Financial Performance



H1 FY26 Financial Performance

Revenue
₹27,125 Lakhs

↑ 3.8%
YoY

EBITDA
₹1,703 Lakhs

↑ 22.0%
YoY

EBITDA Margin
6.3%

↑ 94 bps
YoY

PAT
₹1,333 Lakhs

↑ 9.6%
YoY

PAT Margin
4.9%

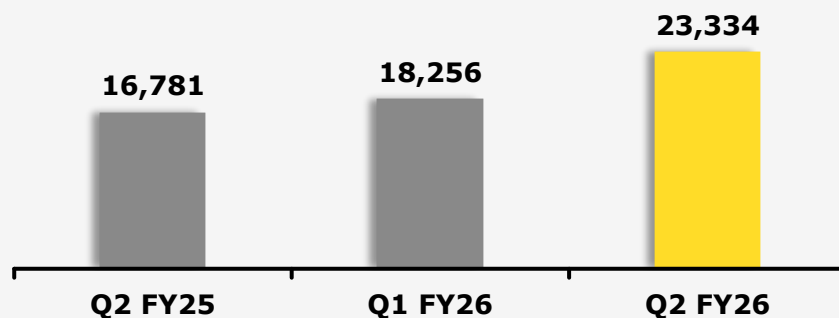
↑ 26 bps
YoY

Volume Performance

TEU's Volume

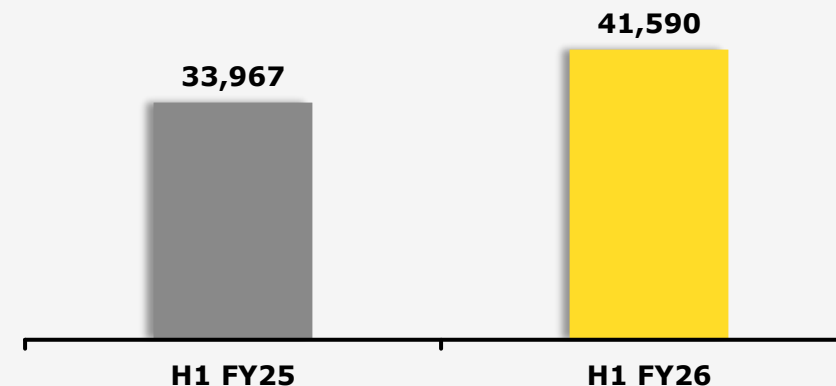
QUARTERLY

▲ 27.8% QoQ, ▲ 39.1% YoY



HALF-YEARLY

▲ 22.4% YoY

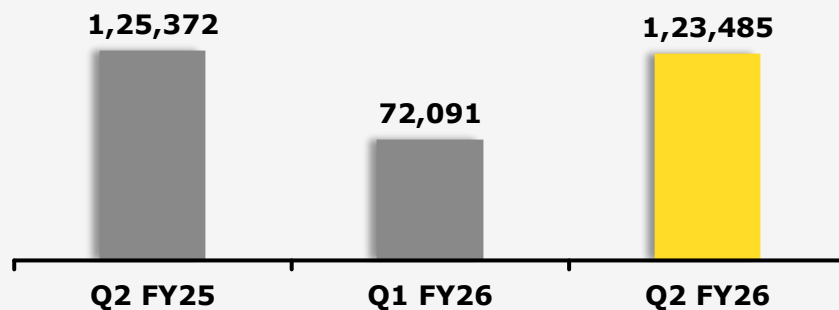


(In TEUs)

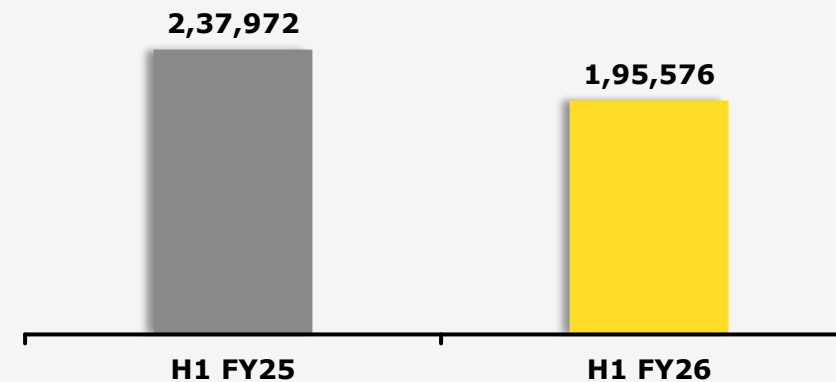
Air Transport

QUARTERLY

▲ 71.3% QoQ



HALF-YEARLY



(In Kg)

Income Statement

Parameters	Quarterly					Half-Yearly			Yearly	(₹ in Lakhs)
	Q2 FY26	Q1 FY26	QoQ	Q2 FY25	YoY	H1 FY26	H1 FY25	YoY	FY25	
Revenue	16,873.1	10,251.9	64.6%	16,017.0	5.3%	27,125.0	26,133.4	3.8%	53,630.5	
Operating Expenses	14,946.2	8,934.1		14,593.5		23,880.3	23,620.2		47,964.8	
Employee Expenses	508.5	497.0		407.0		1,005.5	791.1		1,701.2	
Other Expenses	304.6	231.3		137.3		535.9	325.7		873.0	
EBITDA	1,113.8	589.5	88.9%	879.3	26.7%	1,703.3	1,396.4	22.0%	3,091.5	
EBITDA Margins	6.6%	5.8%	85 bps	5.5%	111 bps	6.3%	5.3%	94 bps	5.8%	
Other Income	202.2	147.0		223.1		349.2	382.8		886.8	
Depreciation	23.5	22.3		21.1		45.7	41.7		84.7	
EBIT	1,292.5	714.3	81.0%	1,081.3	19.5%	2,006.8	1,737.6	15.5%	3,893.6	
EBIT Margins	7.7%	7.0%	69 bps	6.8%	91 bps	7.4%	6.6%	75 bps	7.3%	
Finance Cost	94.8	84.5		65.4		284.5	103.8		284.5	
PBT	1,197.7	629.8	90.2%	1,015.8	17.9%	1,827.5	1,633.8	11.9%	3,609.1	
Tax	335.8	159.1		262.1		494.9	417.9		908.3	
PAT	861.9	470.7	83.1%	753.7	14.4%	1,332.6	1,215.9	9.6%	2,700.8	
PAT Margins	5.1%	4.6%	52 bps	4.7%	40 bps	4.9%	4.7%	26 bps	5.0%	

Balance Sheet Statement

(₹ in Lakhs)

Assets	H1 FY26	FY25	Liabilities	H1 FY26	FY25
Non-current Assets	8,194.0	2,259.5	Shareholders' Fund	15,200.8	13,830.2
Fixed Assets	884.5	889.2	Equity Share Capital	1,057.3	1,057.3
Investments	1,264.0	1,201.9	Other Equity	14,143.5	12,772.9
Other Non-current Assets	6,045.5	168.4	Non-current Liabilities	525.7	476.5
			Long Term Borrowing	55.2	47.0
			Other Non-current Liabilities	470.5	429.5
Current Assets	16,136.3	17,309.8	Current Liabilities	8,603.8	5,262.6
Trade Receivable	13,701.3	10,267.6	Short Term Borrowing	4,855.6	3,354.3
Other Current Assets	1,594.3	1,925.9	Other Current Liabilities	3,748.2	1,908.3
Cash & Bank Balance	840.7	5,116.3			
Total Assets	24,330.3	19,569.3	Total Liabilities	24,330.3	19,569.3

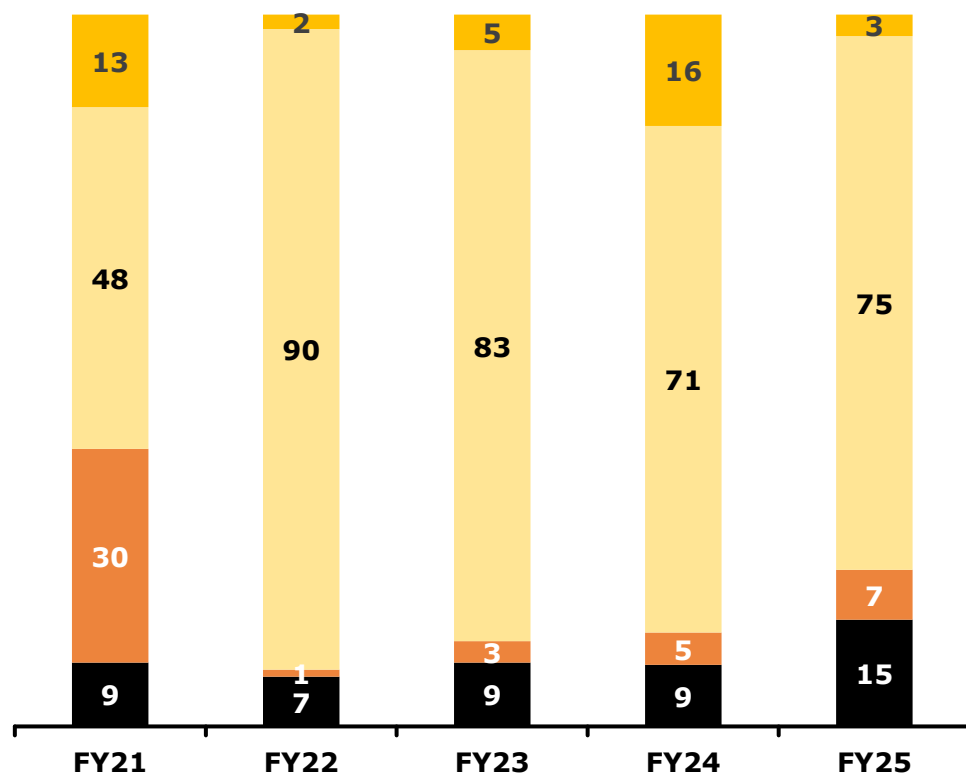
Operational Overview

2 Operational Overview

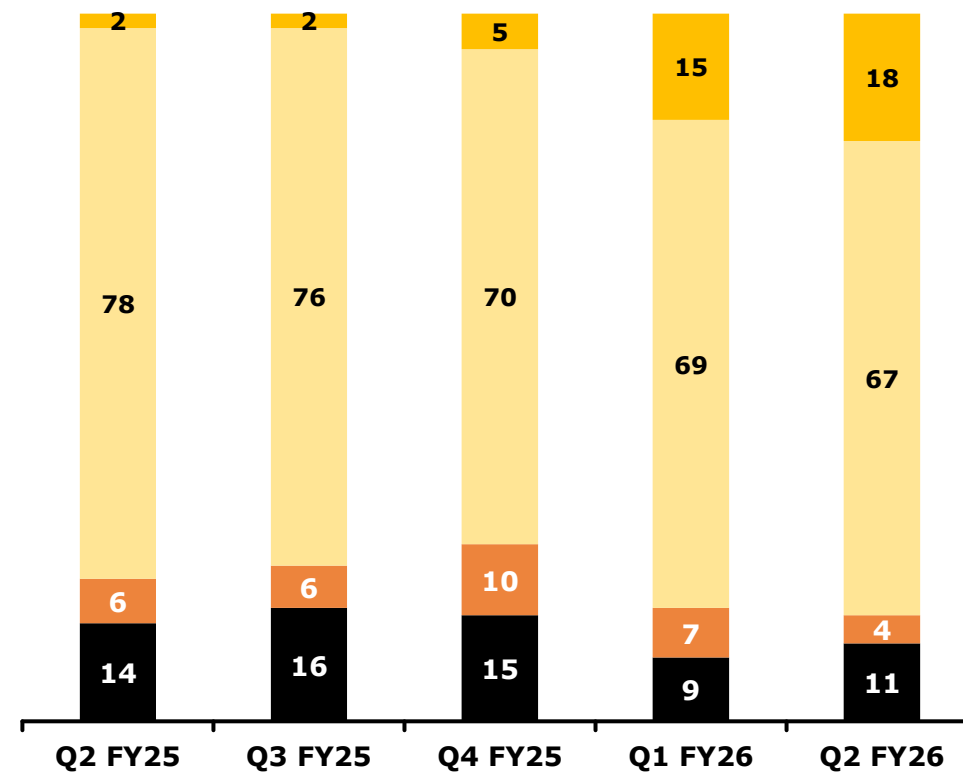
- ◆ Industry Wise Revenue Composition
- ◆ Top 5 Customer Revenue Composition
- ◆ Segment Wise Revenue Composition
- ◆ Working Capital Limit & Fixed Assets

Industry Wise Revenue Composition

Yearly Revenue Composition (%)

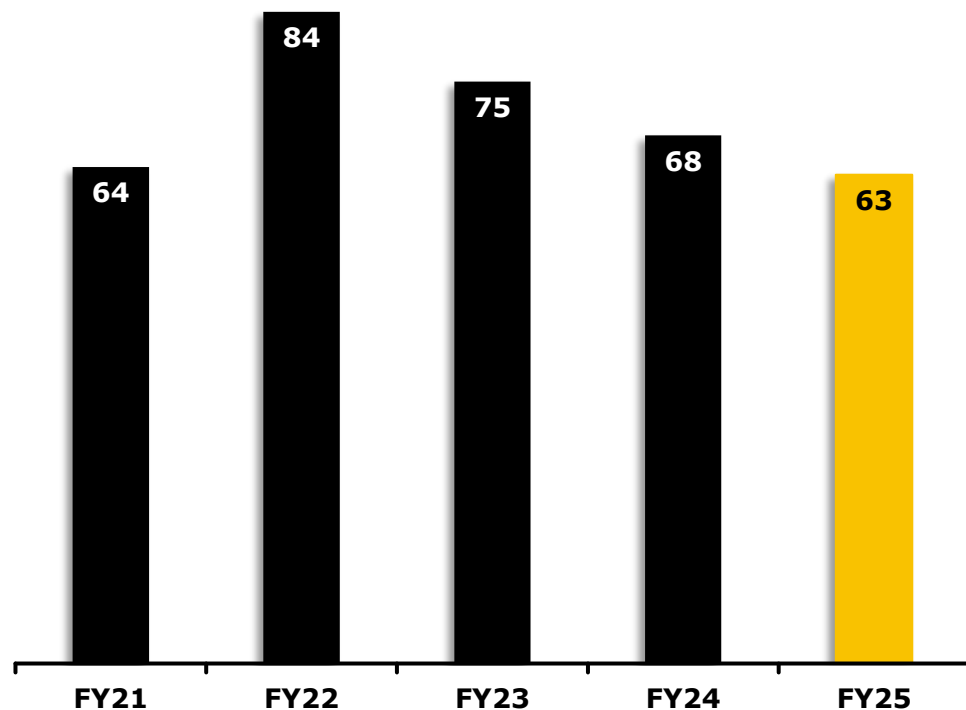


Quarterly Revenue Composition (%)

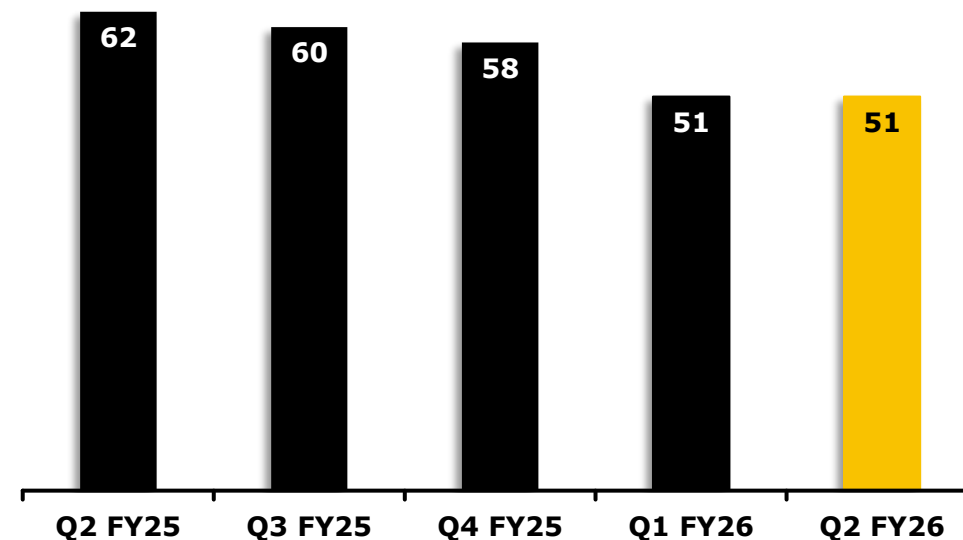


Top 5 Customer Revenue Composition

Yearly Revenue Composition (%)

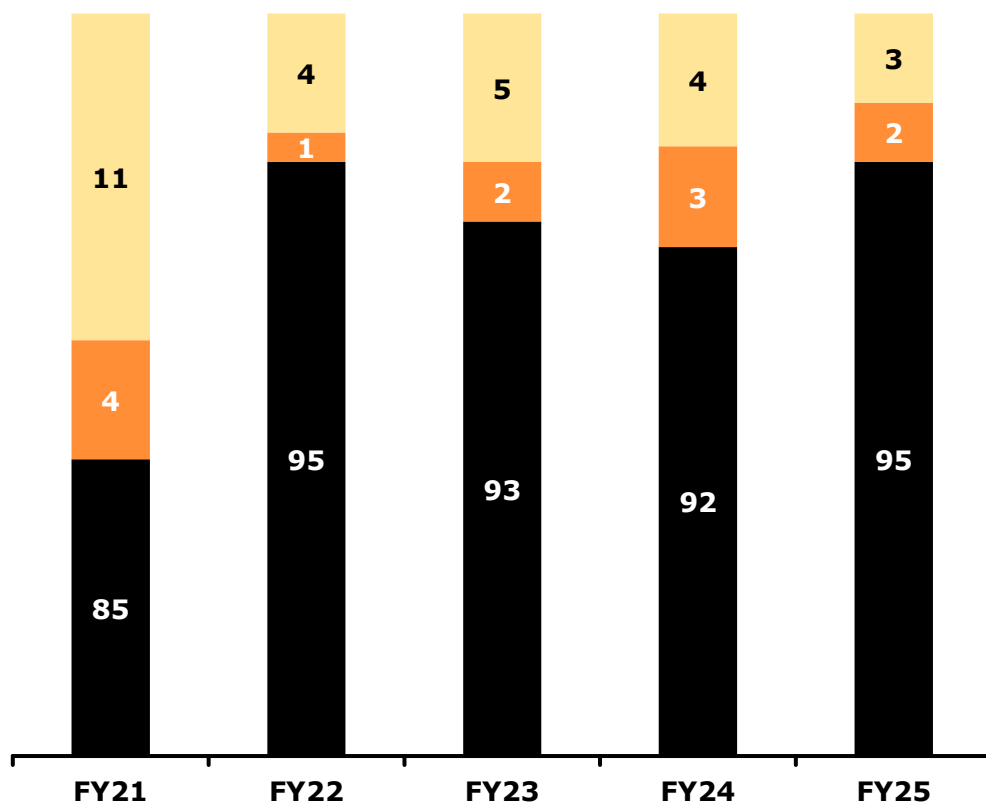


Quarterly Revenue Composition (%)

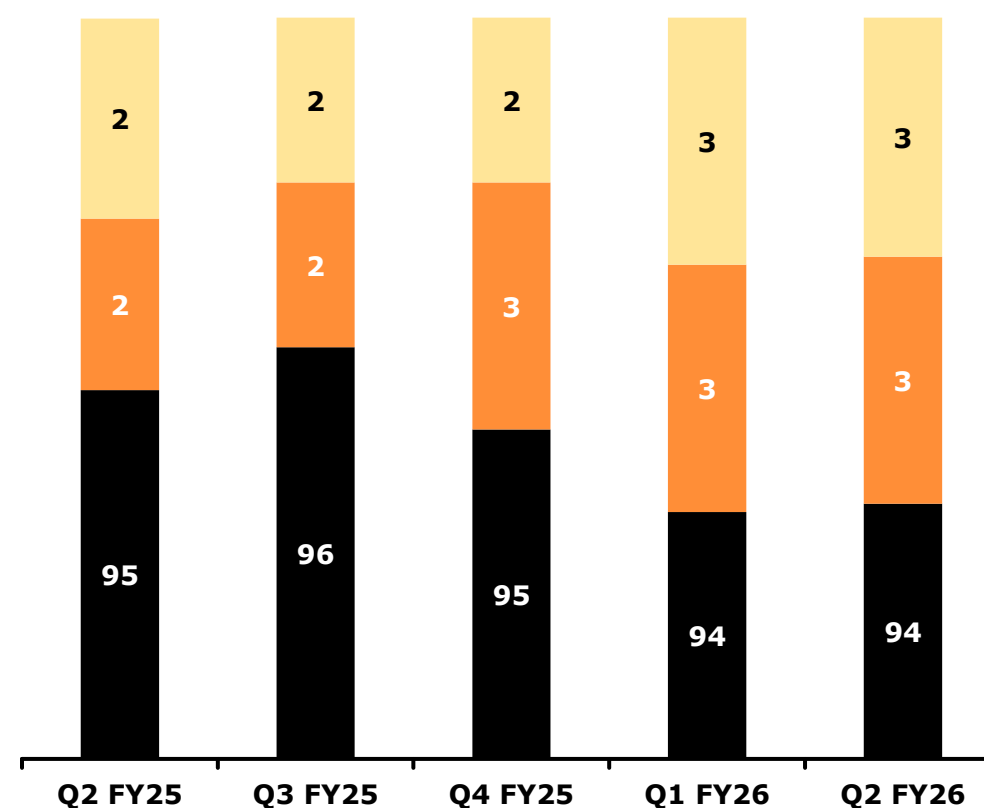


Segment Wise Revenue Composition

Yearly Revenue Composition (%)



Quarterly Revenue Composition (%)



Working Capital Limit & Fixed Assets

(₹ in Cr)

Sanctioned Working Capital Limit (Fund-based) as of 30th September 2025

Financial Year	SBI	IDBI	ICICI	Kotak
FY21	16.0	5.0	-	-
FY22	16.0	5.0	-	10.0
FY23	16.0	2.0	-	10.0
FY24	16.5	2.0	10.0	-
FY25	16.5	2.0	10.0	-
H1 FY26	23.5	3.5	10.0	-

Cash Reserve

Financial Year	Net Cash in Hand
FY21	7.4
FY22	31.6
FY23	52.4
FY24	41.8
FY25	51.2

Fixed Assets

Financial Year	Net Block
FY21	8.6
FY22	7.8
FY23	7.5
FY24	8.8
FY25	8.7

Growth Strategy

3 Growth Strategy

- ◆ Logistics Sector Overview
- ◆ Growth Engine
- ◆ Growth Pillar
- ◆ Digital Platform - FreightJar 2.0



Logistics Sector Size

Indian freight and logistics market is estimated to grow at 8.8% annually to USD 484 billion by 2029 from USD 317 billion in 2024

\$ 484 Bn



Logistics Performance Index

India ranked 44 In the Global LPI in 2018, a Barometer for gauging Trade Logistics Performance

44/160 Rank



Logistics Cost

Total logistics cost is 13% of GDP. Comparative figures for China are 18%, while for the USA they are 8.5%



Infrastructure Boom

Government reforms in Transportation & Digitalisation, increase in Port Capacities, & Railway Traffic aim at improving the logistics sector



Industries Driving Growth

The increase in manufacturing drives an uptick in demand, E-commerce, Automobiles, Pharmaceutical, Textiles & Cement Sector Industry

Export Demand

- ♦ Achieved \$197 billion worth of merchandise exports
- ♦ Expected to reach the target of \$400 billion this year
- ♦ Estimated 33% increase in merchandise exports
- ♦ Better port infrastructure to help EXIM propel further



Manufacturing Boost

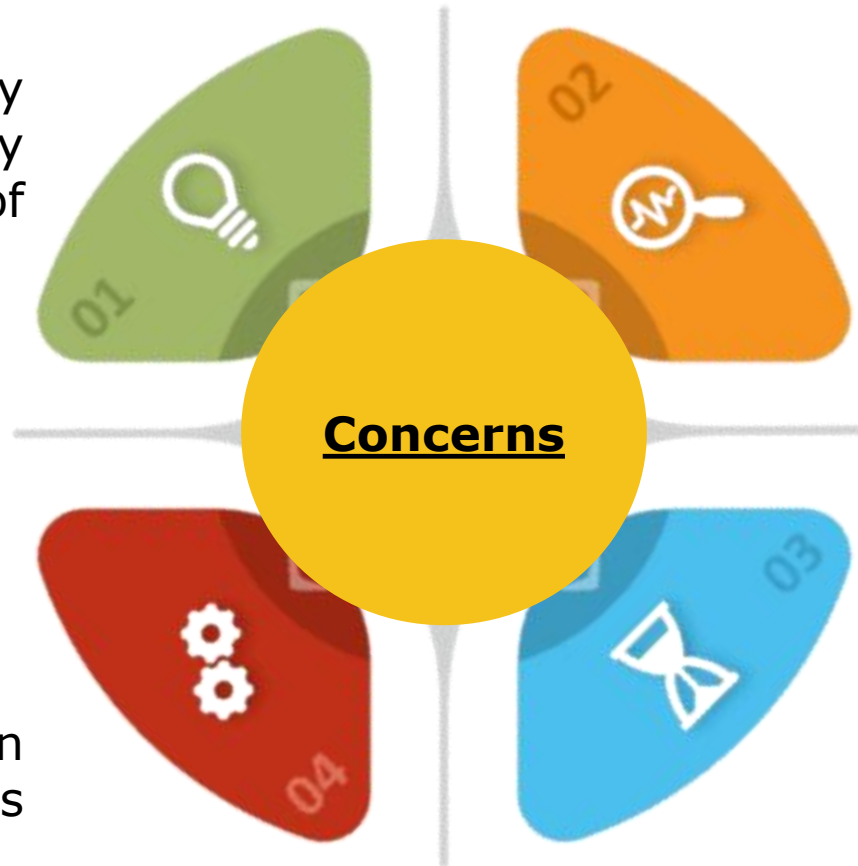
- ♦ The Make In India initiative has opened doors to IT manufacturing
- ♦ Expected steady annual increase of 9.7% in industrial production
- ♦ National Logistics Policy to reduce logistics cost from ~14% to 9–10% of GDP, with goals to boost efficiency, integrate supply chains, and grow logistics as a growth engine

Infrastructure

Poor road and highway quality increases delivery days, and the cost of operation

Competition

Increasing competition from global as well as domestic players



Trained Staff

Lack of trained and educated staff leads to slower adoption of technology

Transit Loss

Goods are lost or stolen during transit, which leads to operational loss.

Tiger Logistics have been Pioneering End-to-End Logistics Globally

01.

We are a prominent global logistics firm offering comprehensive solutions in freight forwarding, transportation, and customs clearance.

02.

With over 25 years of industry experience, Tiger Logistics (India) Limited has a robust nationwide presence, serving various **Sectors including**

- **Automotive**
- **Engineering**
- **Textiles**
- **Commodities**
- **Pharmaceuticals**
- **FMCG industries**

03.

We operate with an Asset-Light Approach Model, collaborating with partners worldwide to ensure dependable, efficient, and punctual cargo transportation.

- International logistics sector remains largely manual, highlighting a significant opportunity to digitalize logistics processes.
- By implementing FreightJar™, we can enhance efficiency and reduce costs, ultimately benefiting our customers.
- The platform will enable automated RFQs, real-time freight and price discovery, shipment tracking, and digital documentation and invoicing which will streamline operations and improve overall service delivery.

Digital Play

New Geographies

- To further increase our global competitiveness and enhance our capability to serve customers, we plan to strengthen our network of agents and partners in new geographies.
- To establish sales offices in Bangladesh, South America, and the US, dedicated solely to breaking into new markets and securing business opportunities.
- This will enable us to better serve our clients and reinforce our position as a leading player in the international logistics sector.

- We are planning to establish an EV division for first-mile logistics.
- Large corporations now prefer partnering with companies focused on sustainability to reduce their carbon footprints.
- This strategic move will position us as a leader in carbon-conscious logistics, making us an attractive choice for environmentally aware clients.

Green Logistics

Mergers & Acquisitions

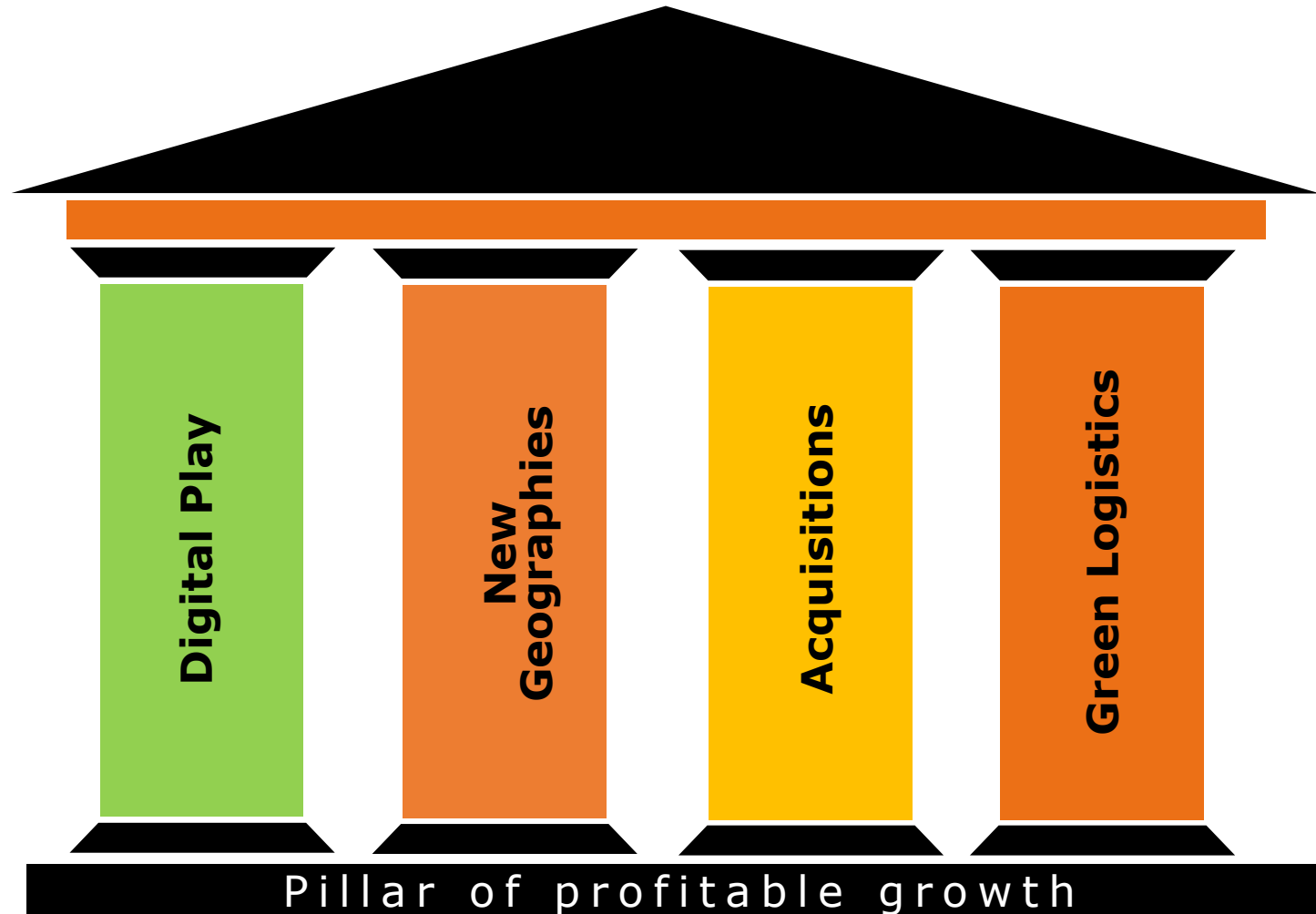
- We've already hired business consultants to search for medium-sized companies in the LCL & import sectors.
- These acquisitions will help us expand our product mix into related areas like export packaging while making the most of our existing network and skills.
- This strategic move ensures our growth by new verticals without diluting our expertise.

Tiger Logistics' Growth is Driven by

- Dedicated team delivery
- Consistent, high-quality service
- Strong industry expertise
- Timely and responsive operations
- End-to-end efficient freight management services



- Achieved & Improving
- Continuous
- Ongoing



Powered by Tiger Logistics - "FreightJar"

Digital End-to-end shipment handling
- India's leading global logistics solution provider.

Back-end



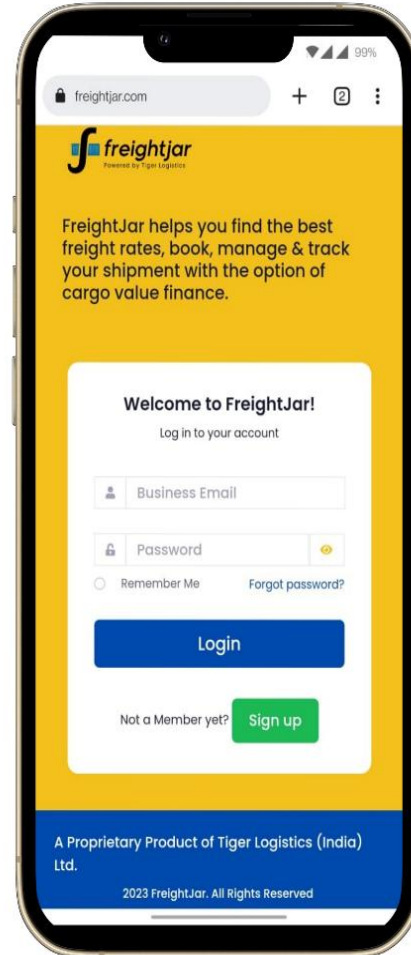
Search Rates of
Multiple Shipping
Lines to Optimize
your cost



Get An Instant
Quote on your
Global Shipping
Requirement



Launch of
FreightJar
2.0



Front-End



Track Your Shipments in
Real-Time for Enhanced
Supply Chain Visibility



Helps in faster booking
and saves ~5 working
days and reduce
logistics cost ~30%



Sales
Acceleration



[Video](#)

Corporate Profile

4 Corporate Profile

- ◆ Mission & Vision
- ◆ Promoter Prowess
- ◆ Milestone
- ◆ International Footprints
- ◆ Clients
- ◆ Accreditations & Affiliations
- ◆ Recognition & Awards

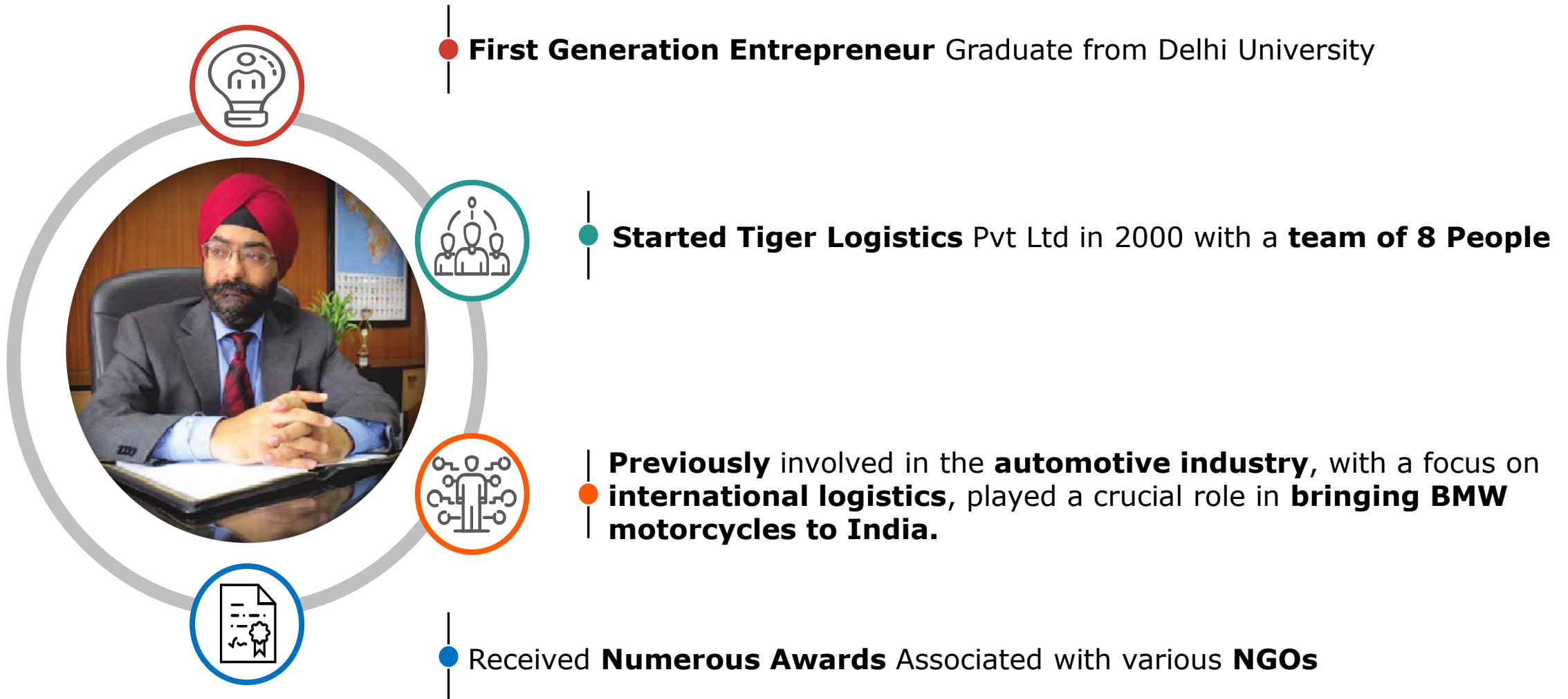
WE ARE TIGER LOGISTICS
IN THE RIGHT PLACE, AT THE RIGHT TIME
Setting a new standard for global trade.



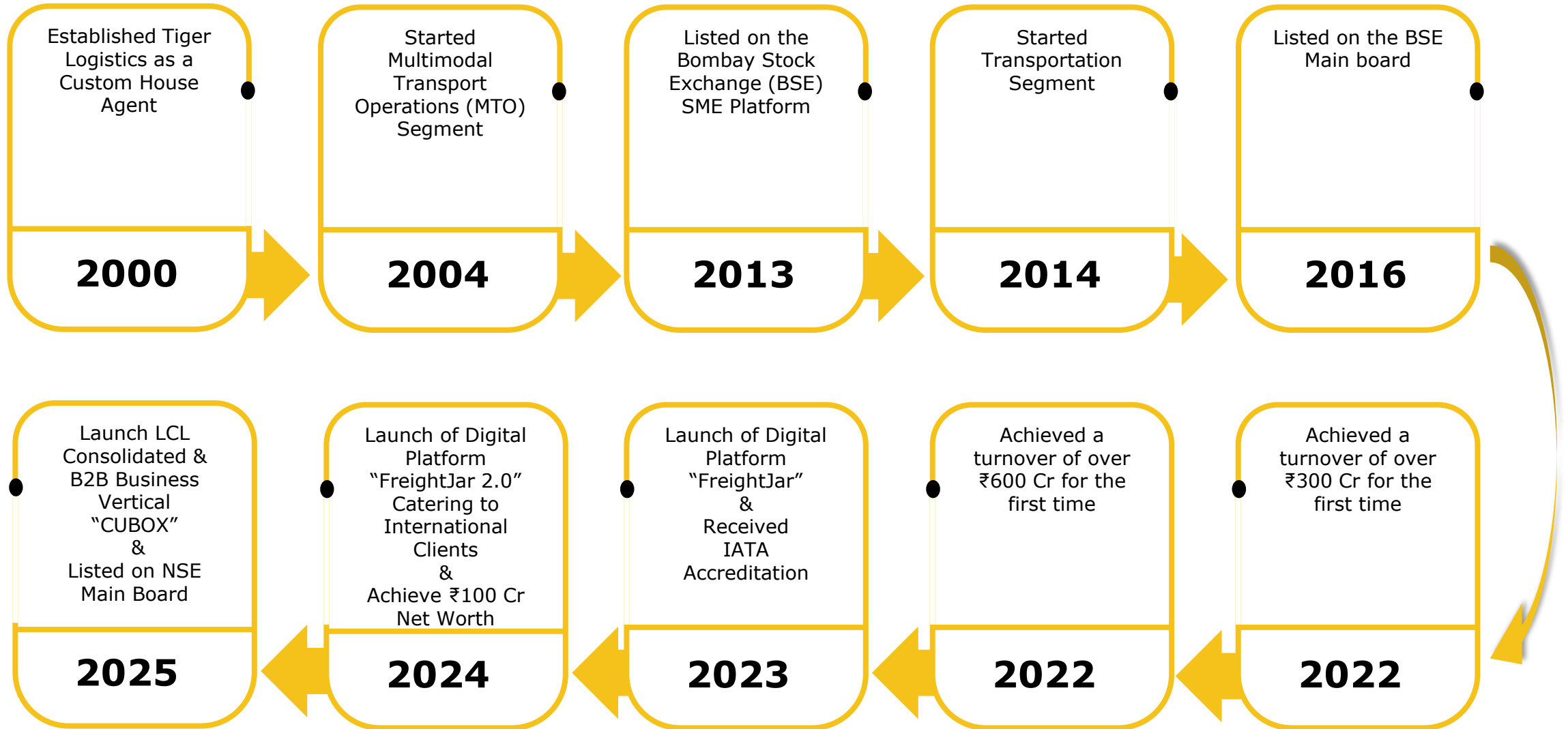
Mission & Vision

Logistics is the backbone of the global economy; it is the tool that has been instrumental in the evolution of human civilization.

It is this movement, this acceleration of trade, commerce, culture and life that **Tiger Logistics (India) Limited** aims to facilitate with a seamless process, dependable services and a foolproof approach.



Milestone



International Footprints



Accreditations & Affiliations



Confederation of Indian Industry



Indo-German Chamber of Commerce
Deutsch-Indische Handelskammer
Mumbai • Delhi • Kolkata • Chennai
Bengaluru • Pune • Düsseldorf



Clients





Recipient

"India's Greatest Brands & Leaders 2015-16 in PRIDE OF THE NATION" (Logistics sector)

- PWC India, & chosen by Consumers & Industry



Awarded

"World's Greatest Brand & Leader of Asia & GCC in Logistics sector"

- PWC India



Awarded

"Most Diversified Logistics Company of the Year"

- At Northern India Multimodal Logistics Awards, PWC India



Awarded

“Business Leader of the Year”

- At Northern India Multimodal Logistics Awards



Awarded

“Digital Startup of the Year”

- At Northern India Multimodal Logistics Awards 2024



Certified

“Great Place To Work”

- Great Place To Work® in India from July 2024 to July 2025.



Awarded

"25 Years of Logistics Excellence"

- At Conquest 2025, New Delhi



Awarded

"Logistics Champion – Mid-Sized Company"

- By ISCM Logistics Ranking 2025



Awarded

"Logistics Company of the Year"

- At the All India Maritime and Logistics Awards 2025

5 Historical Data

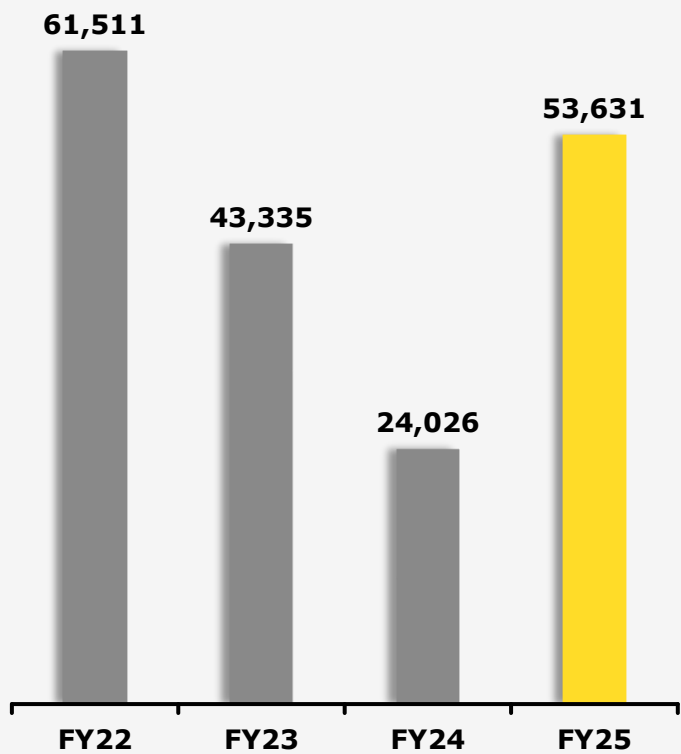
- ◆ Historical Financial Data
- ◆ Historical Operational Data

Historical Data

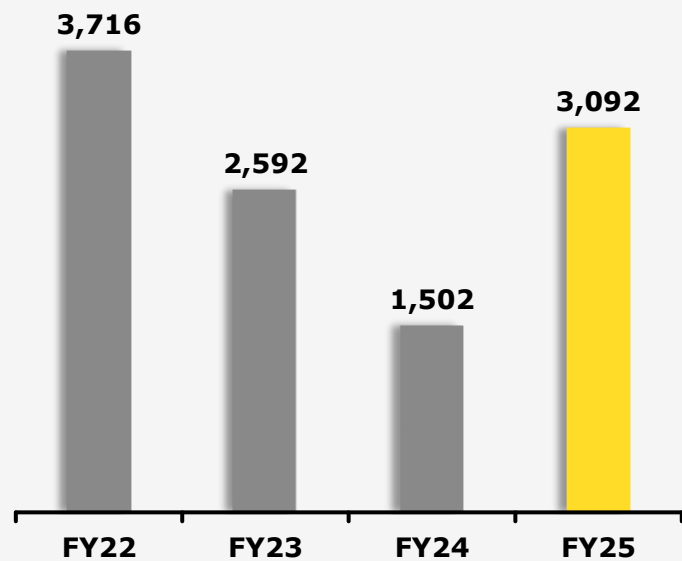
Historical Financial Data

(₹ in Lakhs)

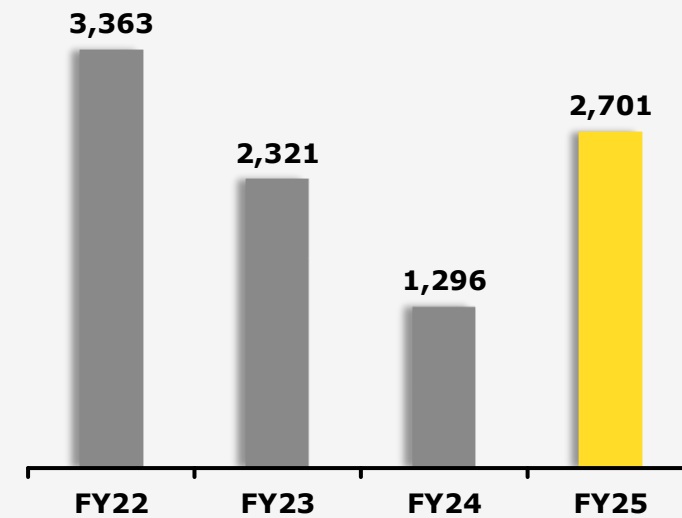
Revenue

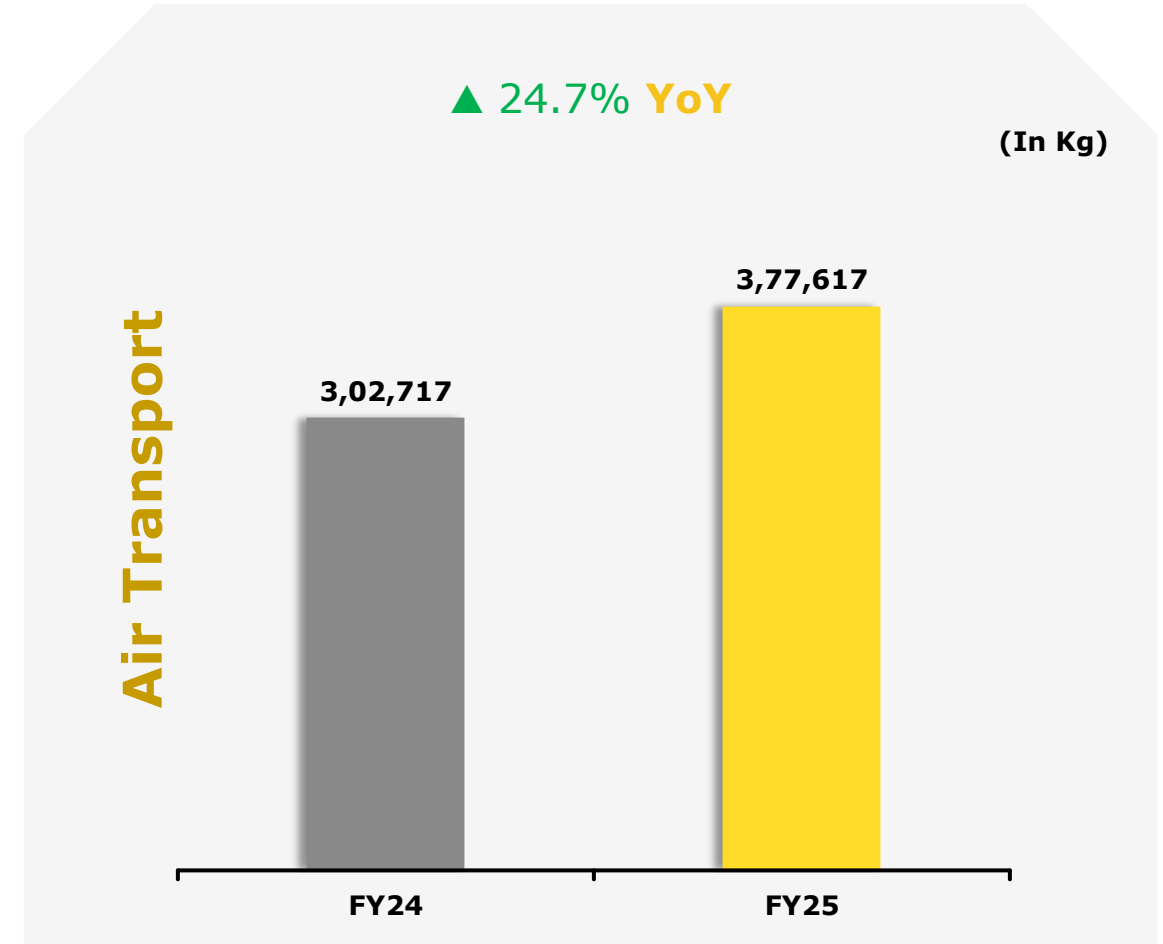
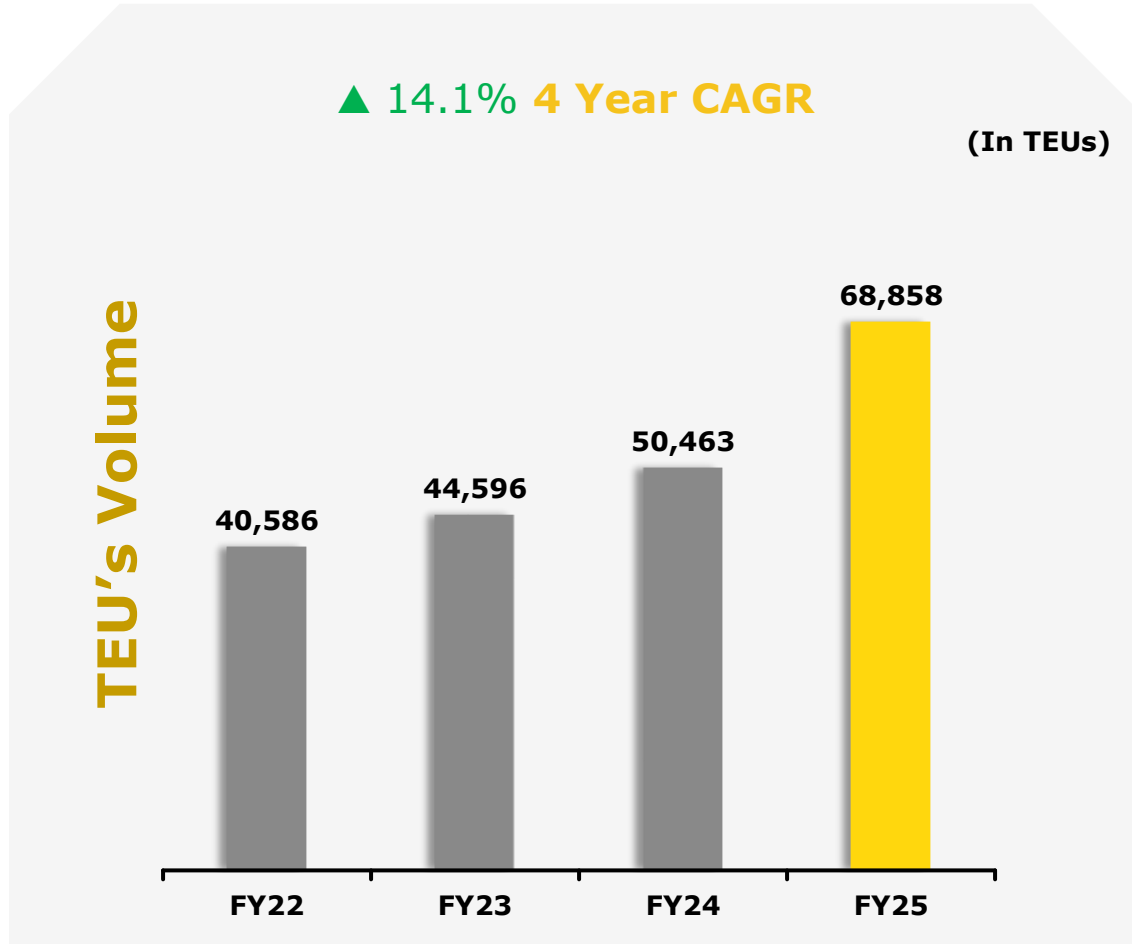


EBITDA



PAT





Thank You

Tiger Logistics (India) Limited

CIN - L74899DL2000PLC105817

Mr. Vishal Saurav Gupta

Company Secretary & Compliance Officer

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